



**Northern CA HIDTA, CNOA Region I, and Western Region Counter  
Drug Training Center  
present**

***Narcotic Related Financial Investigative Techniques***  
***"Follow the Money"***

**September 24-26, 2019**  
**Salinas CA**

**Course Description:** This course is aimed at the state local and federal criminal investigator/prosecutor and their support staff who specialize in narcotics investigations and normally does not prioritize the related financial crimes. It will focus on the elements of the various financial crimes that stem from the laundering and accumulation of profits from the illegal narcotics industry. Specific topics include financial interviewing, sources of financial information, assembling financial profiles, the use of financially based undercover operations, and the prosecution and forfeiture possibilities generated from using these techniques. The theme of this class will be that these techniques can be employed parallel to a normal investigation and used to supplement any on-going criminal investigation/prosecution.

Upon completion of this course the student will be able to determine if money laundering and currency violations can assist them in expanding their prosecution base through adding additional targets and whether asset forfeiture provisions of these statutes are appropriate.

**Overview:** This three-day Follow the Money Seminar is presented in an interactive format with an emphasis on adult learning techniques. This means that while we will be covering the necessary topics to familiarize your audience with the techniques available in conducting financial investigations, we will also simultaneously be applying these principles into an interactive exercise, which will be interspersed throughout the activities of the three-day course. The exercise is somewhat simplified in order to fit into a 3-day time frame, but is essential in order for the participants to learn "realistic" application of these techniques to a situation similar to investigations they might encounter.



It is stressed that these techniques can greatly assist enforcement personnel not only in solving their cases, but also in identifying various other illegal schemes. The topics covered during the seminar are extremely effective for documenting and proving the existence of money laundering and other currency violations.

The interactive exercise involves a specific case scenario (with a dozen video scenes) that will allow the audience to apply the techniques of financial interviewing, identifying sources of financial information, financial profiles, and utilizing indirect methods of proving profitability in illegal enterprises. This can lead to the utilization of financial undercover operations, financial search warrants, and conducting money-laundering investigations.

Upon completion of this course attendees will be able to determine how the presence of money laundering and currency violations can assist them in potential forfeitures and/or prosecution of the perpetrators. For certain, "all" participants in attendance will begin to "think differently" about how they approach their investigations.

**Who may attend this course:** Investigators, Prosecutors, Narcotic and Gang investigators, Intelligence Analysts, proactive patrol officers and deputies are encouraged to apply. Priority registration is going to members of NC HIDTA and task forces. All applications will be reviewed. [If your application is accepted you will receive a confirmation email.](#)

**Instructor:** John LaFear retired after over 24 years of service as a Special Agent with Department of Treasury, Internal Revenue Service, Criminal Investigation (IRS-CI). He held various management positions including Director of Advanced Training at CI's National Training Academy.

Throughout his professional career, John was involved first in working and managing large scale narcotics/money laundering investigations and then in the training and development of training for all types of financial crimes, including money laundering. He designed and implemented the first money laundering course offered to law enforcement after the enactment of the money laundering statute in 1986. He was assigned to the Dept of Treasury's Federal Law Enforcement Training Center (FLETC) for 3 years to assist in setting up their Financial Fraud Institute (FFI). While at FFI, he was responsible for developing domestic and international training programs relating to money laundering and financial crimes investigations.

John was the first Director Advance Training at IRS-CI's training academy. He created and established an entire advanced training program, with a focus on money laundering and forensic computer training for senior investigators.



## Training Information:

**When:** September 24-26, 2019

**Where:** Salinas City Hall, West Wing, 200 Lincoln Ave, Salinas, CA 93901

**Time:** Registration: 7:30 a.m. The training will run 8:00 a.m. – 5:00 p.m.

**Cost:** There is no cost for this training.

**To Register:** Go to our webpage [www.nchidta.org](http://www.nchidta.org). Consideration for priority registration will go to full time members of NC HIDTA task forces and member agencies. All applications will be reviewed. Students accepted into this class will receive a separate confirmation email.

**For Information:** Email Training Coordinator Chad Norris, [cnorris@ncric.ca.gov](mailto:cnorris@ncric.ca.gov)

To view all our NC HIDTA training classes, visit the training section of [www.nchidta.org](http://www.nchidta.org).