Northern CA HIDTA, Northeast Counterdrug Training Center, and CNOA Region I present

Detecting Misleading Behavior in Narcotic Investigations

August 26-28, 2019

Campbell Community Center

Course Description: _This course is designed to teach any law enforcement officer_ how to interview suspects by identifying and understanding the various ways and methods people attempt to deceive police officers. Through practical application, students will utilize various methods to develop the skills necessary for detecting verbal, nonverbal, and written modes of deception.

This interactive class is suited for investigators or patrol officers. By learning to identify deceptive words, phrases, and non-verbal behaviors, the student will gain confidence and skill in redirecting a person's words to obtain a confession. Confidence is further gained when students practice their new-gained skills during actual interrogations in a class setting. The experienced law enforcement instructor uses actual case investigations and scenarios to reinforce the skills necessary to prepare for a successful criminal prosecution. Through this unique interactive class, the officer and investigator learn that being deceptive isn't easy at all.

Upon successful completion of the course, students will be able to:
1. Give a brief history of interrogation.
2. Describe the traits of an effective interviewer.
3. Explain why people confess to misconduct.
4. Explain and identify the 5-Stress States.

5. Define Proxemics and explain how it influences the interview process.
6. Define Ethical Behavior and know why it is important.
7. Demonstrate the ability to read between-the-lines in a written statement.
8. Explain why the Interview and Interrogation process is actually a communication persuasion process.
9. Describe a Strategy for Successful Interviewing.
10. Define Body Language (Kinesics) and how to use it to your advantage.
11. Utilize the "Behavior Inducing Technique" to structure interview questions.
12. Define and utilize the "Cognitive Interview Technique".
13. Perform a successful Interview and Interrogation.

Instructor: Dale L. Sollars retired from the Washington, D.C. Metropolitan Police Department as a Detective Sergeant after 21 years of service. As a police officer, Dale worked patrol assignments for approximately 6 years. As a patrol sergeant, Dale supervised and instructed 12 patrol officers for 4 years. As a detective sergeant, Dale managed and investigated Felony allegations of criminal misconduct by members of the Metropolitan Police Department. While assigned to the Metropolitan Police Academy, Dale was an instructor and Program Development Specialist. Dale retired on March 24, 2000.

Presently, Dale is a consultant and instructor for the Northeast Counterdrug Training Center where he presents classes on Interrogation and Interviewing Through Identifying Deceptive Behavior to police officers and military personnel. Dale is also on the staff of Penn State University, Justice and Safety Institute where I teach Leadership and Motivation Management skills to police officials and mid-level managers.

Training Information:

When: August 26-28, 2019
Where: **Campbell Community Center (Orchard City Banquet Hall), 1 West Campbell Ave, Campbell, CA 95008**
Time: Registration: 7:30 a.m. The training will run 8:00 a.m. – 5:00 p.m.
Cost: There is no cost for this training.

To Register: Go to our webpage **https://nchidta.org**.

Questions? Contact:
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